

Translation

February 24, 2016

Re: Management Discussion and Analysis for Year Ending 31 Dec 2015

Attn: The Managing Director

The Stock Exchange of Thailand

Pacific Pipe Public Company Limited would like to clarify the operating results of the years ended December 31, 2015 that net loss was Baht 42.99 million, decrease from the same period of previous year that has net profit Baht 181.08 million, decrease Baht 224.07 million or 123.74% which change more than 20% from net profit in the same period of last year as follow:

1. Revenue from sale and service was Baht 6,474.99 million, decreased Baht 374.03 million or 5.46 % from the same period of last year. This is result from the Steel Price decreased from the same period of last year, despite sale volume was increasing.
2. Cost of goods sold and service was Baht 6,202.99 million, decreased Baht 191.23 million or 2.99% from the same period of last year. This is result from the decreasing in Revenue from sale.
3. Selling expenses were Baht 135.78 million, increased Baht 14.84 million or 12.27 % from the same period of last year. This is result from the increasing in sale volume.
4. Administration expenses were Baht 239.39 million, increased Baht 12.57 million or 5.54 % from the same period of last year. This is result from increasing in normally administration.

Yours faithfully

(Miss Viriya Ampornapakul)
President